

Richard Lucas C. Moreira

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SUMMARY

Sr. Salesforce Developer with 7+ years of experience specializing in CPQ implementation, advanced trigger architecture, and full-stack development using LWC, Apex, and React. Proven track record of optimizing enterprise workflows, managing multi-million dollar projects, and delivering 25%+ performance improvements. Expertise in building scalable solutions across 45+ trigger ecosystems and 200+ integrated components.

WORK EXPERIENCE

Sodexo — Corporate services, Food and Facilities

Paris, FR

Sr. Salesforce Developer | Technical Architect

Mar 2024 - Present

- **Led Salesforce CPQ Implementation:** Spearheaded a critical Salesforce CPQ project by collaborating with a global team, resulting in streamlined processes and significant cost savings.
- **Cost Efficiency & Quality Assurance:** Optimized multi-million dollar project workflows, saving hundreds of thousands of dollars through rigorous coding practices and proactive issue resolution.
- **Advanced Trigger Architecture:** Designed and implemented a complex ecosystem of 45 Salesforce triggers, ensuring smooth integrations without unplanned recursions.

Sottelli — Salesforce Specialists

Remote

Sr. Salesforce Developer

Jun 2023 - Feb 2024

- Managed the development of 7 different projects for diverse companies.
- Implemented well-structured applications for the company's clients, optimizing the performance in 25% in comparison with older implementations.
- Developed more than 50 triggers around the orgs that were used more than a thousand times in a daily basis.
- Worked together with the UI/UX team to ensure quality and functionality of the components.

Datago — Salesforce and Tableau Consulting

Espírito Santo, BR

Salesforce Developer & Salesforce architect

Mar 2022 - Jun 2023

- Led the development of 5 entire projects dealing directly with the clients, helping and training new developers, defining the project structure and training the users.
- Automated the creation of more than 30 processes that sped up the project creation on 80%.
- Worked on the company's mobile applications, ensuring responsiveness between different devices.

Kyori Technologies — Software Consulting

Remote

Salesforce Developer

Jan 2018 - Mar 2022

- Appointed as the delegate of an international group of 6 full-time employees to correct data for the IT Resource migration
- Provided business strategy advice and market research on an internal platform that utilizes gamification of 10%
- Selected out of 60 interns to help University Relations plan intern events, which led to a participation rate of 60%
- Contributed to the workforce efficiency plan by recommending actions that decrease the labor costs by over \$2 million
- Build responsive applications, mobile apps that are proven to work in more than 30 different devices.

PROJECT EXPERIENCE

Salesforce CPQ

Paris, FR

Apex Sr. Software Engineer Consultant

Mar 2024 - Present

- Helped architect, structure and plan the project, which consisted of more than 200 spreadsheets.
- Built generic components that are used in all 48 different sections in the projects in different implementations.
- Worked on the organization's trigger ecosystem which is made up of more than 30 different triggers that are the main part of the organization.